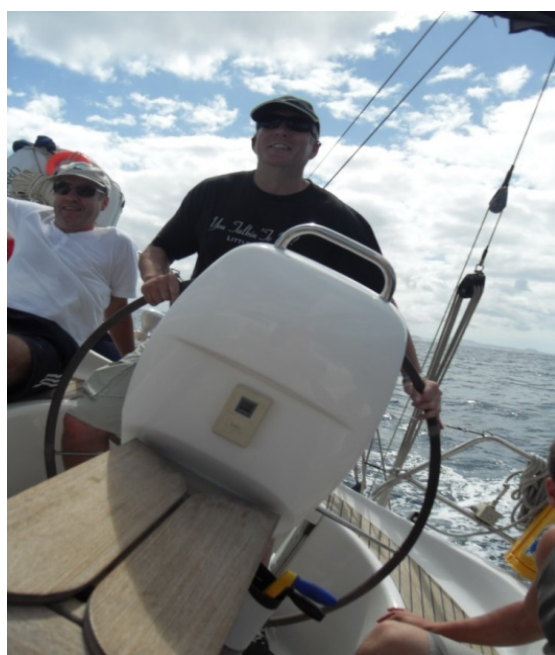


# ENDEAVOUR SAILING PROFESSIONAL SAIL TRAINING (PST) BROCHURE



## CONTACT DETAILS:

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## 1) INTRODUCTION:

Thank you for taking the time to read this brochure.

Maybe you are considering a career at sea involving world- wide travel, responsibility and a fantastic quality of life? Maybe you just want to build up your skills prior to taking that lifelong adventure of sailing off into the sunset, or simply improve your sailing skills for your own personal development and enjoyment. Perhaps you have a career gap, gap year or just retired and fancy completing a life changing experience? Whatever your background, age or motive the Endeavour Sailing Professional Sail Training (PST) Programme will progress you from limited or no experience to the Yachtmaster Offshore with Commercial Endorsement.

The Royal Yachting Association sailing scheme and our own personalized courses offer something for everyone.

The Royal Yachting Association (RYA) sailing scheme is recognised internationally as the most reliable testimony of competence for a yacht skipper and is therefore widely sought after by those who wish to become professional skippers.

Our PST programme allows you to progress smoothly to Yachtmaster level without having to take several years of weekends and holidays to qualify. This more drawn out route leads to a loss of continuity and lessons/skills are forgotten during the long gaps between training sessions.

The PST programme enables a student to develop without interruption, following a fully integrated, seamless course. The intensity and efficiency of such a course is such that students learn faster and learn more. You will be as competent a yacht skipper as someone who has taken many years.

Within the programme are our milebuilding weeks, these have been designed to give you shorter more testing passages in different sea states and on different points of sail.



For 2017, we have also added in the 4 STCW modules and the RYA Professional Practices and Responsibilities (see later) and some UK sailing as well, to enhance your skills and enable you to have your Yachtmaster Offshore certificate commercially endorsed. Also new to 2017 is our one day seminar on careers advice, with leading industry companies coming into talk to you about what is available and how to achieve your goal.

I hope you find the rest of this brochure useful and we at Endeavour hope to hear from you soon.

If you require any further information, clarity or are interested please do not hesitate to contact me so we can discuss your needs and offer help and advice.

All the best

Stephanie and the Endeavour Sailing Team.

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## 2) OPPORTUNITIES:

The marine industry offers huge opportunities for employment around the world. With a turnover, in the UK alone, of over two billion pounds, Yachting is big business.

At Endeavour Sailing we train people from all walks of life to become Yacht Skippers.

Skippering yachts is a unique and rewarding career. As a yacht skipper, though, you will have ultimate responsibility for the vessel and everyone aboard. This means being able to turn your hand to many tasks aside from just driving/sailing the vessel. If the engine fails you need to be able to identify and solve the problem, this could be the difference between a minor inconvenience and a major disaster. You also need to learn to motivate and lead your crew in all conditions.



A skipper needs to be able to draw upon a large number of technical and personal skills. But for you the rewards in terms of personal satisfaction are huge.

There are many avenues open to you, and many skippers work in several different areas during the course of their career. During this course you will have the opportunity to talk to industry experts, to find out which path you would like to follow and the best way forward. We will give you the opportunity to start to develop your own sailing network of contacts. Broadly speaking though the industry is divided into two sectors: yachts up to 24 meters in length and then the Super Yacht sector which is yachts over 24 meters in length.

Work in the smaller yacht sector can include worldwide deliveries, corporate entertainment, flotilla skipper or lead for holiday companies, or training to be a sailing instructor. The common theme is that you will spend time away from home, often abroad, with the opportunity to sail a varied range of boats and meet a huge variety of people.

In the Super Yacht sector you would start off as a deckhand and work your way up to "skipper" over a period of time. Working on multi-million pound yachts in exotic locations such as the Caribbean and the Mediterranean can be a fantastic way of life and pay is generally very good, however, you will need to be prepared to work hard and long, unsociable hours and to have very high personal standards.



The basic qualification required for any of these careers is the RYA Yachtmaster Offshore commercially endorsed and this is what our 16 week PST programme offers you.

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### 3) ENDEAVOUR SAILING:

#### Why choose us?

Our students complete our PST programme for many different reasons. Career change, gap years, career breaks or for a personal challenge. Whatever the reason Endeavour Sailing is the choice for you.

Endeavour Sailing is the leading RYA Training Centre in Lanzarote and was voted the "Best Sailing School and Yacht Charter Company – Canary Islands 2016" and "2107" by the AI Offshore excellence awards. We also year on year achieve the trip advisor "Certificate of Excellence" award.

We have been established on the Island of Lanzarote for 9 years at our beautiful base in Puerto Calero Marina. We have grown to be the largest RYA Sailing School in the Canaries. We pride ourselves on quality of instruction and boats and our reputation is fast growing. Past students have gone on to be Cruising Instructors, delivery skippers, flotilla leads and First Mates in the Super Yacht sector.

We achieve our success through the caliber of instructors we employ. We employ only the best. Our instructors are also more senior and have been hand-picked for their knowledge, wealth of experience, their ability to communicate and their sense of humour.

Although we are growing we are also a small family run team, which ensures you receive personal attention all the way through. We also limit the number of students to 4 per boat to ensure you get the maximum time for learning, close supervision and monitoring of your development and quality contact time with your instructors.

Endeavour Sailing has developed a unique training and monitoring package, based on our skills developed in corporate training and management. Our programme allows for a steady development with each week having a set aim to work towards. You will be debriefed on individual tasks as you do them and then as a whole as to your on-going progress. This is then documented in your own personal development folder, again unique to us, which enables us to identify your strengths and weaknesses and put together an ongoing action plan to build your skills and ensure a seamless transition from one instructor to another.

Our PST programme maximizes the time spent on the water, and one of the beauties of the island is our stable climate, so you will not be losing days due to bad weather. We believe hands-on experience is the best way to learn. The weeks spent sailing are divided between mile-builders and skills training weeks. Our mile building weeks are also planned to give you shorter passages than most schools but to give you more variety in sailing conditions, points of sail and different marinas to enter. You will travel to the other Canary Islands, experiencing the Atlantic Rollers, beating into the wind, running down wind, wind acceleration zones, traffic separation schemes and beautiful year round sunshine as well!! Our skills training weeks are planned around your development needs and we incorporate one of these weeks in the UK so you can experience a different feel to the sea state and much stronger tidal streams.

Also included in your course fee is the STCW95/2010 courses, which include:

- STCW Personal Survival Techniques
- STCW Basic fire-fighting courses
- Elementary First Aid
- Personal Safety and Social Responsibilities (PSSR) and Proficiency in Security Awareness (PSA)

Radar and diesel engine course are incorporated into your package as well, this enables you to get your Yachtmaster certificate

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commercially endorsed so you are ready to work straight away. Finally we also arrange a one day seminar where leading industry experts will come and talk to you about the different sectors you may want to work in, explaining the pros and cons, what the posts actually entail and the route you will need to take to get into these sectors. It is a perfect opportunity to start developing contacts.

Endeavour Sailing offers you value for money. We give high quality training along with a strong shore-based back up staff to ensure all your needs are met. Being a small family-run business we are always around and willing to listen. Within a few weeks you will be part of the Endeavour Sailing Family – you will find it hard to leave!!

At the end of your time with us you will have the knowledge and confidence and be a good all round sailor, which backed up with your personal development plan and references from us, and your contacts you have made will greatly enhance your employability.

#### Still not sure?

Come and sail with us for two days free of charge, this will give you the chance to meet some of the team, see how we operate, chat to our instructors and clients, and ensure this is the right step for you.

To arrange please call Stephanie or Suzi on 0034 928 849 670 or email at [stephanie@endeavour-sailing.co.uk](mailto:stephanie@endeavour-sailing.co.uk)

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## The Sailing Ground:

Endeavour Sailing is based in Puerto Calero Marina, Lanzarote. Our base provides sheltered waters from the Atlantic Rollers, giving flat seas to practice your drills and develop your

The most easterly of the Canary Islands, Lanzarote lies seventy miles off the west coast of Africa. The stunning volcanic landscape is breathtaking. Cruising is blessed by an ideal year-round climate with the warming influence of the Gulf-Stream and favourable winds.

The climate here is unbeatable... We rarely have days we cannot sail—in 8 years we have lost 4 days! With the close proximity of the other islands we can tailor our weeks to provide calmer seas and lighter winds for practicing and then find stronger winds, with bigger seas for more varied and challenging sailing.

You will visit a variety of ports from traditional fishing harbors to modern marinas with night life.

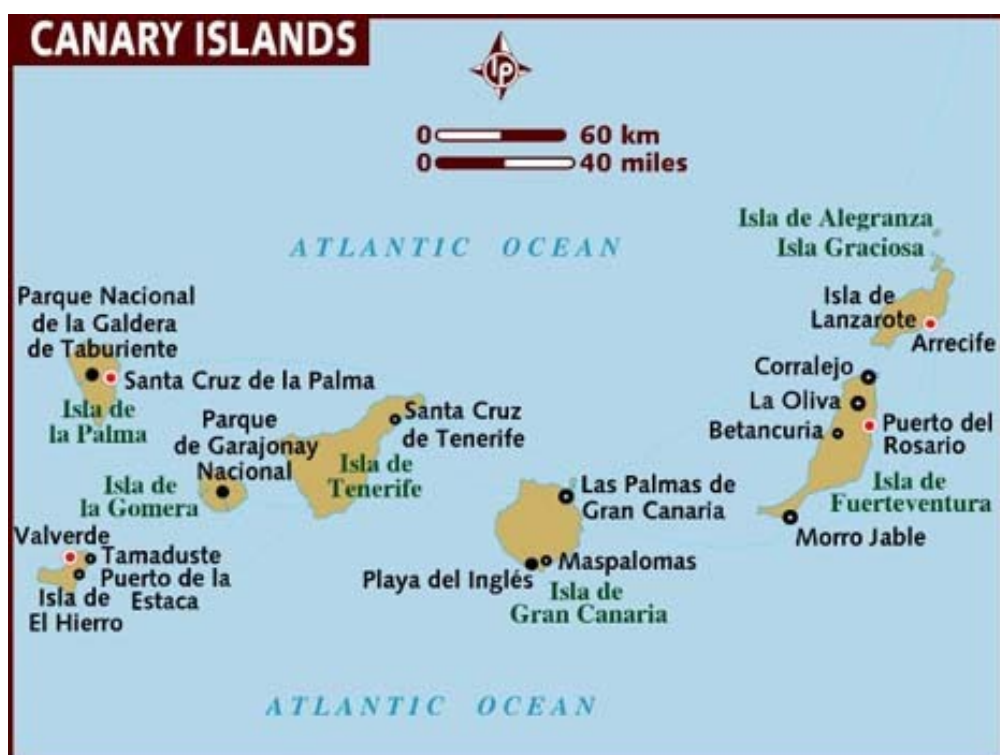
Pilotage into these harbors will give you the experience of your buoyed channels for your navigation, along with all the other pilotage tools you may use by day or by night.

Distance sailing to the other Canary Islands is also included.

The sailing area is a favourite for bottled nosed dolphins and short finned pilot whales.

You will also have a week sailing in the UK out of Dartmouth – here you will experience different sailing conditions with much more tide to contend with. A huge bonus for your overall experience.

The next few pages will give you more flavour of some of the ports you may well be visiting.



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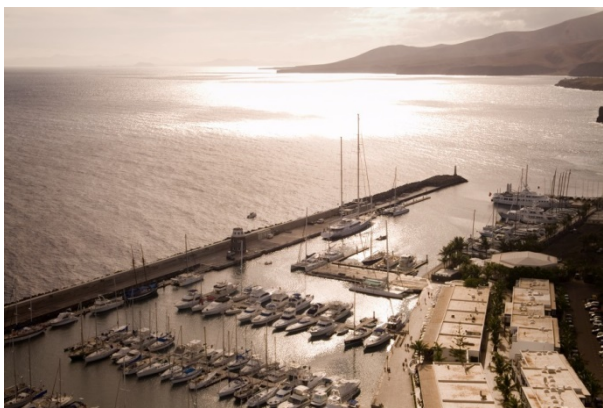
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## Lanzarote

For many people travelling down, from the UK or the Mediterranean, Lanzarote is the first stop. There are three main marinas on Lanzarote, Puerto Calero, Marina Lanzarote in Arrecife and Marina Rubicon.

### Puerto Calero



An immaculate, picturesque marina, lying just down the coast from Puerto Del Carmen, and only fifteen minutes from the airport. It offers a full range of facilities, with excellent showers and a self service launderette. It has a supermarket and many bars and restaurants to choose from. There is free password protected WIFI on each berth, as well as many of the bars having internet access. The marina has 2 ATM machines. As part of Endeavour Sailing you will also have access to a swimming pool.

The marina was formed by building a breakwater parallel to the coast to provide shelter from the North and East, with a shorter breakwater giving protection from the South, making it a very sheltered marina.

It has 420 berths and is patrolled by security guards 24 hours a day, making it a very safe and secure marina.

Puerto Calero has become synonymous with International Sailing and Regattas, and is frequently the training base for teams' participating in the Volvo Ocean Race like the Ericsson Race Team and the all female SCA Team.

### Marina Rubicon



Lies on the Southern End of the Island in Playa Blanca. It has 500 berths. Again it offers a full range of high quality facilities, with a pool and tennis court available. It also has 24 hours a day security. WIFI on the pontoons it is not free of charge, although many of the numerous bars and restaurants do have free WIFI connection.

The Round the Island Race is based here and is becoming an increasingly popular event.

### Marina Lanzarote



A new and stylish marina, it is based in the city of Arrecife itself, with shops and bars and restaurants all at hand. The city of Arrecife still maintains its historical maritime heritage with a picturesque waterfront and two natural harbours.

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## La Graciosa

This is an Island situated 2km North from Lanzarote. Its Spanish translation means Graceful. Some say that an incident that happened here in the days of piracy was the basis for Robert Louis Stevenson's "treasure island".

The Rio straits situated between Lanzarote and la Graciosa provide a popular stop over for boats escaping the North easterly Winds. The Harbour at Caleta de Sabo and anchorages on the Southern coast provide spectacular scenery of Lanzarote at its highest point of "Mirador Del Rio".



## Fuerteventura

Sailing along the coast of Fuerteventura is a continual reminder of how close the Canary Islands are to the African coast—only 54 miles to Cape Yubi in Morocco. Undoubtedly its greatest attraction is its 152 beaches, totaling 50 kilometres.

To the Northeast of Fuerteventura is the island of Lobos named after the seals which used to frequent the area. It is rich in marine life and renowned for some of the best diving and fishing in the Canary Islands.



## Tenerife

It is the capital of the Western Islands and is famous for Mount Teide which rises 3718 metres out of the ocean. It is the greenest of the Islands with lush sub-tropical groves of fruit and vine.

For sailing yachts there are a number of beautiful marinas from Santa Cruz to San Miguel. There is constant wind making for excellent sailing conditions.



## Gran Canaria

This is an island of contrasts, from the green seas of banana plantations along the northern coast to the lush gorges and pine forested mountains of the interior, and the golden sand dunes of Maspalomas in the south.

## Dartmouth (United Kingdom)

A beautiful area to sail with stunning scenery and plenty of facilities ashore.



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## 4) PST COURSE STRUCTURE:

Our PST fast track course has been modified following feedback from past students and Yachtmaster examiners. Not only has it been designed to follow the requirements of the RYA syllabus, but also to give you some time with industry leaders to develop a network of contacts for possible work opportunities following your time with us.

The course combines all aspects of sailing, theoretical and practical and we try to include all areas of sailing, including maintenance, boat victualling etc. to make you an experienced professional all round skipper.



Two weeks are spent in the classroom teaching navigation, rules of the road, safety and weather (Day Skipper and Yachtmaster Theory) and one week is spent in the classroom doing your STCW courses (Firefighting and Fire Prevention; Personal Survival Techniques; Personal Safety and Social Responsibilities; Elementary First Aid) and during the weekends you will fit in your on-line PPR course, your RYA one day Radar, Diesel and VHF courses.

During the course, we try to make sure every aspect of your time with us is enjoyable, we will give you a list of activities you could try in your spare time along with handy hints and advice. We also allow you to get involved in the day to day running of the boats as mentioned, and promote a team spirit. Team work is one of the most important parts of sailing, and when everyone works together it becomes easier and more enjoyable. Life-long friendships are built up during your weeks together.

We understand that joining a fast track programme is a big commitment, both personally and financially, and we pledge to help you every step of the way. With your own personal development folder, so we can monitor your progress and identify any issues early so we may address them earlier rather than later. Each week you will have a debrief from your instructor so you know exactly how you are doing.

Our commitment to you is to give you a professional, friendly and approachable service, and treat you with respect and part of our team as well. We at Endeavour Sailing will work hard to make your time with us as successful as possible.



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**What's included:**

Accommodation  
All courses and certification  
All breakfasts/lunches  
Tea & Coffee  
Wet weather gear  
Life jackets  
Towels  
Fresh bedding  
Water & electricity  
Mooring fees  
1 evening meal per week with wine (during passages/mile building 3 evening meals per week)  
Flights to and from the UK for the 2 weeks spent in the UK.

**Not Included**

Flights  
Meals ashore  
Transfer from airport  
Exam fees for Yacht master Practical

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## 5) PREPARATION FOR THE COURSE

- **Health**
- **Previous experience**
- **Books & Equipment**
- **Clothing**
- **Documents & Money**
- **Photographs**

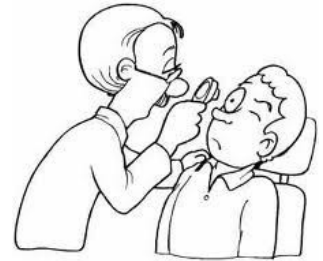


### Health

The course is physically demanding and we advise you check with your doctor to ensure you are fit to participate.

As this course is designed around obtain a commercial endorsement at the end you will need to obtain a medical certificate for this and we recommend the ENG1, which is valid internationally. You will though need to obtain this through a recognized doctor in the U.K. So best done prior to arriving.

If you have any questions regarding this please do not hesitate to contact me.



### Previous Experience

Although no previous experience is required, it is a large commitment both financially and time wise and therefore we recommend you do a Start Yachting (2 day) course to see if you actually do enjoy sailing!!

You can do this anywhere you wish but if you wish to do this here prior to attending the course, if you commit to the full 16 week programme we will deduct the cost of the Start Yachting cost from the cost of the programme.

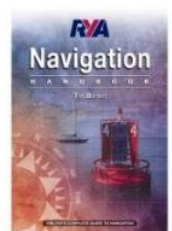
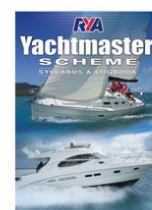


### Books and Equipment

We provide all the books and training equipment you require for the course. However you may wish to purchase some books and we recommend doing this once you are here and you see which books you like.

On booking your course we will send you a list of what you will need to bring with you, including items such as deck shoes and sailing gloves. We provide wet weather gear and lifejackets.

You will require a RYA Sail Cruising and Yachtmaster Scheme Syllabus and Logbook, this can be purchased from us on arrival.



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## Passport

You will need to bring your passport with you and carry it all times. It is a legal requirement to have photographic ID on you and as a foreign person a passport is the recognized form of ID.

You may wish to bring your driving license if you wish to hire a car whilst you are here.

There are three ATM machines in the marina to obtain cash, credit cards will be charged an administration fee by the card company, but many banks now do free overseas withdrawals on debit cards. Lanzarote is in the Euro zone and you should also bring your European Health Card (EHIC) to enable you to use the National Health Service in case of an emergency, but we do also recommend travel insurance as well.

## Photographs

You will need to bring with you 4 passport sized photographs for your certifications through the programme.



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## 6) Fees and Dates

- Schedule
- Fees & Booking details
- Terms & Conditions

Schedule:

Winter/Spring 2018

Week	Date	Course	Miles
1	21/01/2018	Competent Crew	120
2	28/01/2018	Competent Crew +	125
3	04/02/2018	Drills and Skills	120
4	11/02/2018	Milebuilder	300
5	18/02/2018	Day Skipper Theory	0
6	25/02/2018	2 Week Milebuilder (Week 1)	
7	04/03/2018	2 Week Milebuilder (Week 2)	800
8	11/03/2018	Day Skipper Practical	120
Break			
9	25/03/2018	STCW + Radar (UK)	0
10	01/04/2018	Tidal Sailing (UK)	130
11	08/04/2018	Yachtmaster Theory	0
12	15/04/2018	Coastal Skipper Course Completion	125
13	22/04/2018	Drills and Skills	120
14	29/04/2018	Milebuilder	300
15	06/05/2018	Yachtmaster Prep Week 1	120
16	13/05/2018	Yachtmaster Prep Week 2	120
TOTAL MILES			2500

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## Summer/Winter 2018

Week	Date	Course	Miles
1	19/08/2018	Competent Crew	120
2	26/08/2018	Competent Crew +	125
3	02/09/2018	Drills and Skills	120
4	09/09/2018	Milebuilder	300
5	16/09/2018	Day Skipper Theory	0
6	23/09/2018	2 Week Milebuilder (Week 1)	
7	30/09/2018	2 Week Milebuilder (Week 2)	800
8	07/10/2018	Day Skipper Practical	120
Break			
9	21/10/2018	STCW + Radar (UK)	0
10	28/10/2018	Tidal Sailing (UK)	130
11	04/11/2018	Yachtmaster Theory	0
12	11/11/2018	Coastal Skipper Course Completion	125
13	18/11/2018	Drills and Skills	120
14	25/11/2018	Milebuilder	300
15	02/12/2018	Yachtmaster Prep Week 1	120
16	09/12/2018	Yachtmaster Prep Week 2	120
<b>TOTAL MILES</b>			<b>2500</b>

This schedule is for the 16 week programme – if you wish to have a shorter programme to suit your needs please contact me Stephanie at:

[stephanie@endeavour-sailing.co.uk](mailto:stephanie@endeavour-sailing.co.uk) so we can discuss and develop a personal programme for you

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## Fees and Booking Details

The cost to each individual is £10400.

Students will be required to pay for the following examination fees (these are subject to change)

i)	Short Range Radio Certificate	£60
ii)	RYA/MCA Yachtmaster Offshore	£210

To book please email [Stephanie@endeavour-sailing.co.uk](mailto:Stephanie@endeavour-sailing.co.uk) to confirm availability and then complete the attached booking form and email back.

A deposit is required upon booking and full payment 6 weeks before the course commences (see Terms and Conditions).

Upon receiving your booking form and deposit we will send you confirmation of your booking with all the relevant joining instructions.

If at any time you have any questions please do not hesitate to contact us.



## CONTACT DETAILS:

EMAIL: [stephanie@endeavour-sailing.co.uk](mailto:stephanie@endeavour-sailing.co.uk) OFFICE: 0034 928 849 670 MOBILE: 0034 628 478 400

WEB: [www.endeavour-sailing.co.uk](http://www.endeavour-sailing.co.uk)

ADDRESS: Edificio Antiguo Varadero, 2<sup>nd</sup> Planta, Puerto Calero Marina, 35571, Yaiza, Lanzarote, Canary Islands

## ENDEAVOUR SAILING – PST BOOKING FORM

Name (as written on your passport)		Tel Number
Address (including postcode)		Mobile Number
Start Date		Email Address
How did you hear about Endeavour Sailing's PST Programme?		

### DETAILS

Passport No/Country of Issue:	Special dietary requirements:
Occupation:	Allergies:
Next Of Kin—Name and Contact number	

### TRAVEL INSURANCE—we recommend that you have adequate travel insurance

Insurance Company:	Policy Number:	Emergency Telephone Number of Insurance Company
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### DECLARATION OF FITNESS TO TAKE PART IN THE PST

If your medical condition changes prior to the course please inform us. Please specify if you suffer from Epilepsy, Diabetes, Heart disease, Asthma or similar ailment. Details of any medical treatment being received and also please specify if you have any type of learning disability.

I can swim 50 metres Yes/No

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I declare that, to the best of my knowledge, I am fit to take this course.

Sign: \_\_\_\_\_

## PAYMENT

Please make payment by any of the following methods: (reference all payments with your full name and date of course commencement i.e. JOHNSMITHDD/MM/YY)

A £1600 deposit is required with the final balance being due 28 days before the course commences.

### BANK

TRANSFER: HSBC

Account Name: Endeavour Sailing Ltd

Account No: 11229974

Sort Code: 40 24 24

IBAN: GB85 MIDL 40242411229974

SWIFT/BIC MIDLGB21 34V

### CREDIT CARD:

Please call Stephanie  
on 0034 628 478 400 or  
0034 928 849 670

To give credit card details.  
(no card details are held on file)

**CHEQUE:** Please make payable to Endeavour Sailing Ltd and post to  
**Mrs M James, 29 Done Cerce Close, Dunchurch, Rugby, Warwickshire, CV22 6NZ**

I have read the terms and conditions overleaf and fully understand them. I agree to pay the balance at least 28 days before the commencement of the course:

Date: \_\_\_\_\_ Signature \_\_\_\_\_

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## Terms and Conditions:

- 1 BOOKING PROVISIONAL:** Either verbal or by email will be held for 3 days only. It will not be deemed binding until Endeavour Sailing confirms. If a completed booking form and deposit/balance is not received within 3 days Endeavour Sailing shall reserve the right to sell the vacancy to another student and no liability shall attach itself to Endeavour Sailing whatsoever, beyond a refund.
- 2 FIRM BOOKINGS:** Will be deemed firm once the booking form is received, completed in full and signed, with one per student with the minimum deposit/ balance.
- 3 CONFIRMATION:** Endeavour Sailing will confirm the booking, in writing, within 5 days of receiving the booking form.
- 4 DEPOSIT & FEES:** The deposit, as outlined on the booking form is required, with full payment being due 28 days before the commencement of the course. If within 28 days prior to the course the student has not paid the balance of the fee, on the 28th day a reminder letter will be sent to the email address overleaf. If 21 days from the date of the course the balance has not been received Endeavour Sailing reserves the right to sell the student's berth, named overleaf. If Endeavour Sailing is successful in selling this berth and mitigating its costs the student overleaf will only forfeit the deposit. If Endeavour Sailing fails to sell the berth, the student will be liable for the full fee. If the student fails to remit the balance due, it is agreed that 3% per month can be added to the outstanding amount, on compound interest rates, from the 28th day, prior to the course until paid.
- 5 COURSE DURATION:** The PST has a full duration of 16 weeks.
- 6 DELAY/NON ARRIVAL/CANCELLATION:**
- A) If you are likely to be delayed beyond the start of your course, please inform us as early possible.
  - B) A student who cannot attend their course through illness or commitments elsewhere is requested to contact Endeavour Sailing as soon as possible. If it is necessary for the student to cancel the course between 28 and 60 days prior to the commencement of the course the student will lose any deposit paid. If it is necessary to cancel the course 28 days or less prior to the course starting the student will lose the entire course fees unless Endeavour Sailing can resell the position in which case only the deposit will be forfeited. Travel and cancellation insurance is strongly recommended.
  - C) Any student who fails to arrive, for any reason whatsoever including illness and has not notified Endeavour Sailing, will automatically forfeit the total monies paid and no liability by doing so shall attach to Endeavour Sailing whatsoever.
- 7 FOREIGN PORTS:** Please carry your passport at all times. A student must seek permission from the Instructor for anything he brings on the school vessel whilst in a foreign port. He shall indemnify Endeavour Sailing, its employees and staff, against any actions that may result from breach of this rule.
- 8 SEASICKNESS:** We carry Stugeron onboard. It is advisable to check with your GP that you can take these. Students with special medical problems should also check that their GP considers them safe to sail and advise Endeavour Sailing of the condition when booking, and both the Principal and the Instructor when reporting for the course. Bring any personal medications necessary.
- 9 INSTRUCTOR'S/PRINCIPAL'S DECISION:** The Principal's decision is final at all times, on any school property and vessels, until the Instructor takes over.
- A) Instructor's decisions: From the moment the instructor steps onboard the instruction vessel in accordance with marine practice, the Instructor's decisions are always final.
  - B) All crew/students will accept all orders and decisions given to them by the instructor at all times whilst onboard the schools vessel or ashore for the duration of the course. The instructor's authority is total day and night in accordance with Marine Law.
  - C) If for any reason a student does not accept an order from the instructor or his designated substitute, whether the student considers it to be reasonable or not, the student shall be considered to be in breach of his Articles in sailing. The Instructor shall take any action or decision he feels fit for the well-being of the crew and vessel. If the student is put ashore at the nearest port no liability whatsoever shall attach itself to Endeavour Sailing and neither shall the student have redress for any expenses or unused portion of the fee. Neither any redress against the Instructor or Endeavour Sailing as a result of actions taken by the instructor.
- 10 SEA TIME:** Every attempt will be made to give pupils maximum sea time. However, if in the instructors opinion the weather conditions, safety or any other consideration renders it imprudent, the Instructor's decision is final.
- 11 VESSEL CHANGE:** if Endeavour Sailing changes vessels, due to any vessel becoming unsuitable, for any reason whatsoever, or delay in this is no way affects the validity of the booking of the Terms and Conditions stated herein they remain good.
- 12 SCHOOL CANCELLATION:** If, for any reason, Endeavour Sailing is unable to fulfil a booking or a vessel becomes unseaworthy for Endeavour Sailing will inform the student immediately the knowledge is available. No liability shall attach itself to Endeavour Sailing beyond the refund of the full fee paid by the student(s) or unused portions thereof.
- 13 INSURANCE:** Endeavour Sailing is insured for Instruction. However student's needs vary. Endeavour Sailing strongly advises that the student obtain their own insurance for sickness, illness, school fees, illness or accident on board, or any other reason the student considers prudent for his personal life style or well-being. The student agrees the School Insurance Policies are adequate and the Policy is available, on request, for inspection from Endeavour Sailing.
- 14 DISCLAIMER:** No liability is accepted for any student's vehicles parked in the Marina grounds, or students possessions in the vehicle, on the pontoons, or in the schools vessels or accommodation. No liability is accepted for students whilst on school grounds, in any of the schools properties, on ladders, pontoons or vessels and all students participate in any aspect of any course at their own risk.
- 15) BREAKAGES OR DAMAGES:** However caused must be immediately notified to the Instructor or Principal for safety. Students shall be liable for any loss or damage to school equipment, vessels equipment, up to and including the first £100 per item.
- 16) CERTIFICATES:** Endeavour Sailing's standards of instruction are high and certificates will only be issued at the end of a course if, in the opinion of the Instructors & or RYA/MCA examiner, the student has reached the necessary standard. Their decision is final and shall be accepted by all students.
- 17 DUTIES ON BOARD:** All students' participate in cooking, cleaning vessel and routine maintenance as required by the Instructor. At the end of the course all students will be expected to clean the vessel from stem to stern.
- 18 DISPUTE:** In the event of a dispute not being settled by mutual agreement, it is agreed that the President of the British Law Society shall elect an Arbitrator whose decision shall be final. It is further agreed all agreements between customers, clients and students of Endeavour Sailing shall be governed by British Law, even when the dispute occurs outside British Territorial Waters

## CONTACT DETAILS:

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Edificio Antiguo Varadero Bloque D No 15  
2nd Floor  
Puerto Calero Marina  
Yaiza  
35571  
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